



20<sup>th</sup> Annual FEPA Conference

# Financing Energy Projects Asia 2015

Keeping up with demand: financing SE Asian power in 2016

Raffles Hotel, Singapore

22 October 2015

SPONSORED BY



MAYER • BROWN  
JSM



2015 has signalled a return to period of significant activity in the SE Asian Power markets as a number of IIPs and project financings get underway throughout the region. As the global economy recovers, increasing liquidity both in domestic Asian markets and internationally is fuelling the project finance markets across SE Asia. In the Philippines and Indonesia in particular, a wave of projects for power plants to meet ambitious capacity targets are coming to market for financing. In Thailand, Malaysia and in the Mekong region too with Myanmar developing, opportunities for international project finance are emerging as plans and projects begin to mobilise.

The 20<sup>th</sup> Annual FEPA conference will dig deep in to the countries, regions and projects to uncover the project pipelines, risks and opportunities for both domestic and foreign banks and companies looking to develop project financing partnerships in this fast growing energy sector. What are the ongoing risks and returns for investors in Asian IPPs? Is the project finance for the Asian market oversupplied, or is there still a funding gap? To what extent do domestic banks and developers still require foreign partners? How will the market play out in 2016?

Register online at: <https://forms.thomsonreuters.com/fepa15/>

## CONFIRMED SPEAKERS:

- Hideo Naito, Managing Executive Officer, Global Head of Infrastructure and Environment Finance Group, Japan Bank for International Cooperation (JBIC)
- Pascal Leccia, Head of Project Finance, South-East Asia, Standard Chartered Bank
- Duncan Ritchie, Senior Vice President, Head of Power, Project Finance, Structured Finance Department, Asian Investment Banking Division, Bank of Tokyo-Mitsubishi UFJ
- Nathan Dodd, Partner, MayerBrown
- Chris Box, Executive Director, Project Finance, South-East Asia, Standard Chartered Bank
- Zenda Kuo, Director – Investment Analysis, CLP Power Asia
- Synthia Rosely, CEO, IIGF
- Daniel Mallo, Head of Energy Project Finance and Metals & Mining, SGCIB
- Wee Seng Lim, Managing Director, Project Finance, DBS Bank
- Kiyoshi NISHIMURA, Chief Executive Officer, CGIF
- Lee Ka Sing, Head DCM, Singapore, Maybank
- Ben Thompson, Partner, MayerBrown
- Allard M. Nooy, CEO, InfraCo Asia
- Kunal Mehta, Head of Debt, SFS Team Singapore, Siemens
- Geoffrey Tan, Managing Director, Asia Pacific, Overseas Private Investment Corporation
- Ronald Luis S. Goseco, Jr., Chief Financial Officer and Treasurer of AC Energy Holdings, and Managing Director of Ayala Corp, Philippines
- Kian Min Low, Senior Vice President, Group Business Development & Commercial, SembCorp Industries Ltd
- WenBin Lim, Director, Power and Utilities, KPMG Advisory
- Karthik Sathyamoorthy, Managing Director, Galway Group
- Gilles Pascual, Partner, Infrastructure Advisory, Transaction Advisory Services, E&Y
- Diana Gan, Head of PF-Natural Resources, BTMU
- Sujay Shah, Director, Infrastructure Coverage Group, Standard Chartered Bank
- Jerome Ortiz, Director Project & Export Finance, Standard Chartered Bank
- Greg Liu, SVP, Head of North East Asia, Project Finance, Investment Banking Asia, SMBC
- Yuichiro Yoi, Senior Investment Specialist, Infrastructure Finance Division 2, Private Sector Operations Department, Asian Development Bank
- Rod Morrison, Editor, Project Finance International, Thomson Reuters (moderator)

## AGENDA

08:30 Registration

09:15 Conference Moderator's Welcome

09:20 **Opening Address: State of the SE Asian Projects Market**

Hideo Naito, Managing Executive Officer, Global Head of Infrastructure and Environment Finance Group, Japan Bank for International Cooperation (JBIC)

09:40 **Major Projects and Financing Trends in 2016 Panel**

- Identifying the key trends impacting on project finance in the region, including falling oil prices in regional energy markets; the improving domestic liquidity for new projects and refinancing; and the confidence of both private and state sponsors to bring projects to market in 2015/16.  
Duncan Ritchie, Senior Vice President, Head of Power, Project Finance, Structured Finance Department, Asian Investment Banking Division, Bank of Tokyo-Mitsubishi UFJ  
Nathan Dodd, Partner, MayerBrown  
Zenda Kuo, Director – Investment Analysis, CLP Power Asia  
Pascal Leccia, Head of Project Finance, South-East Asia, Standard Chartered Bank

10:30 Morning Refreshments

**11:00 Indonesia Panel**

- Indonesia is making great strides in developing power infrastructure as the first projects without government guarantees get underway. This session will detail the current and new opportunities for the project finance community.

Synthia Rosely, CEO, IIGF

Daniel Mallo, Head of Energy Project Finance and Metals & Mining, SGCIB

Wee Seng Lim, Managing Director, Project Finance, DBS Bank

Kian Min Low, Senior Vice President, Group Business Development & Commercial, SembCorp

Gilles Pascual, Partner, Infrastructure Advisory, Transaction Advisory Services, E&Y

**12.00 Philippines Panel**

- The Philippines is extremely active currently with project financing for power plants in particular; this session will explore the opportunities for the project finance industry and update on progress towards the Ps3.174trn Philippine Energy Plan (PEP) 2012–2030

Ronald Luis S. Goseco, Jr., Chief Financial Officer and Treasurer of AC Energy Holdings, and Managing Director of Ayala Corp, Philippines

Chris Box, Executive Director, Project Finance, South-East Asia, Standard Chartered Bank

13:00 Lunch for Speakers and Delegates

**14:00 Afternoon Keynote: Developing SE Asian Project Markets**

- Developing other SE Asian project finance markets including Mekong region of Vietnam and Laos, and new markets including Myanmar

Kiyoshi NISHIMURA, Chief Executive Officer, CGIF

**14:20 Singapore, Malaysia and Myanmar Power Projects Panel**

- The developed energy markets of Singapore and Malaysia are playing a strong role in the ASEAN region's drive for energy capacity and infrastructure. Myanmar has signed a number of memoranda of understanding on further co-operation in energy and electric power and Malaysia's Tenaga Nasional are involved in regional projects and partnerships. This session will explore the ongoing activities and opportunities.

Lee Ka Sing, Head DCM, Singapore, Maybank

Ben Thompson, Partner, MayerBrown

Jerome Ortiz, Director Project & Export Finance, Standard Chartered Bank

Kiyoshi NISHIMURA, Chief Executive Officer, CGIF

Yuichiro Yoi, Senior Investment Specialist, Infrastructure Finance Division 2, Private Sector Operations Department, Asian Development Bank

15:20 Afternoon Refreshments

**15:40 Renewables Panel**

- The panel will consider opportunities for financing new and ongoing renewable projects in the region, including deal structuring, sustainable finance, 'green' bonds and loans for projects.

Allard M. Nooy, CEO, InfraCo Asia

Kunal Mehta, Head of Debt, SFS Team Singapore, Siemens

Geoffrey Tan, Managing Director, Asia Pacific, Overseas Private Investment Corporation

WenBin Lim, Director, Power and Utilities, KPMG Advisory

Sujay Shah, Director, Infrastructure Coverage Group, Standard Chartered Bank

16:20 **LNG Markets Update**

- Updating on project activity in the onshore LNG plant and offshore FLNG markets in Asia including SLNG \$1.1bn loan financing, Fst Gen \$1billion LNG Terminal in Philippines, and the BP US\$12bn Tangguh 3 project in Papua Barat province, Indonesia, and other projects.

Diana Gan, Head of PF-Natural Resources, BTMU

Karthik Sathyamoorthy, Managing Director, Galway Group

Greg Liu, SVP, Head of North East Asia, Project Finance, Investment Banking Asia, SMBC

17:00 Close